



Mitsubishi Motors VIP Purchase Program

Mitsubishi Affiliate & Vendor Companies

8/3/10

To log into our VIP website go to www.mitsubishipartners.com, click on "Partners" at the top, and put your corporate email address of @avisbudget.com into the "E-Mail Address" box on the website opening screen and put **MITSU787** in the "Password" box on the opening screen.

For those employees who do not have an Avis Budget email please enter **AVIS** as the Partner code option instead of using the e-mail address option. Follow the directions below and you can price out vehicles, see what your discount is prior to going to a dealership, and can print out the Eligibility Form before going to the dealership.

- The program is designed to enable current, full-time employees of Mitsubishi Affiliate & Vendor companies to purchase or lease new, unused 2008, 2009, 2010, or 2011 model year Mitsubishi vehicles at a discounted price.
- The pricing formula is Dealer's invoice price minus VIP incentive + tax, title, license, and doc fees. Dealer installed options and miscellaneous charges are extra.
- Eligible purchasers are current, full-time employees and retired employees of approved companies. Temporary, contract, and former employees are not eligible.
- VIP purchasers must reside in the United States.
- Eligible employees of approved companies may sponsor up to two (2) friends or family members per year.
- Purchase restrictions are:
 - o Only two vehicles per calendar year per employee
 - o Vehicles purchased under the program must be retained for at least 6 months.
 - o VIP incentives can not be combined with any other retail incentives that may currently be offered to regular retail buyers.
- 3 easy steps to purchase:
 - o Visit www.mitsubishipartners.com to research vehicle specifications, pricing, etc.
 - o Print an Eligibility Form from the website
 - o Bring the Eligibility Form and proof of employment (photocopy of employer's ID badge or paycheck stub with financial data inked out) to a Mitsubishi dealership to select a vehicle and complete the purchase.
- VIP incentives and their expiration dates can be found on the website above and must be applied as a reduction in the purchase price at the time of the sale. VIP incentives can not be paid directly to customers.

Price Example:

2010 Galant ES (base)

	<u>Cash Purchase</u>	<u>Special APR</u>
MSRP	\$22,359.00	\$22,359.00
Dealer Invoice	\$21,139.37	\$21,139.37
VIP Incentive	<u>-\$3,500.00</u>	<u>-\$0.00</u>
VIP Purchase Price	\$17,639.37	\$21,139.37
Savings off MSRP	\$4,719.63	\$1,219.63